

Oldham County Airport Board Meeting Minutes

Wednesday, July 11, 2007

At 4:30 p.m., local time, on the above date, this meeting of the Oldham County Airport Board, hereinafter, called the Board, was called to order in the Courtroom of the Oldham County Fiscal Court, LaGrange, Kentucky, by Chairman Westbrook.

Members Present: four board members were present at the meeting as listed below:

Mr. Alex Babey
Dr. Tom Clark
Mr. Bob Sargis
Mr. Jonathan Westbrook

Members Absent:

Dan Skeeters
Courtney Baxter

Approval of Agenda

A motion is made by Alex Babey and seconded by Bob Sargis to approve the agenda.

Approval of Minutes

A motion is made by Bob Sargis and seconded by Dr. Tom Clark to approve the minutes from the June 6, 2007 meeting.

Treasurers Report

The chairman notes that the W-9 needs to be put in order.

Judge Murner states that Fiscal Court will introduce at next meeting a resolution transferring the relationship of the county with respect to the grant to the state and consultant to the board subject to the board obtaining a tax id number.

Consultant Update:

Aaron Braswell introduces the Project Folder, and its contents. He mentions each section in the report and their contents. Mr. Braswell notes that the narrative sections (1-4) are not in the project folder at this time, but will be added at the next meeting. Mr. Braswell notes that the minutes and agenda as well as airport profitability study (Mr. Braswell notes that this study is not a true pro forma

analysis), and economic impact information for several similar airports in the region taken from the state are included in the project folder.

Bill Stout- discusses the economic impact data for four similar regional airports. Mr. Stout explains the economic impact data on the back page of each. He briefly explains calculation of the multipliers and induced economic impact data etc. on the back page. He notes that the 1996 statewide systems plan had this done for every airport in the state as well as the state at large. Mr. Stout asks the board if this information is what the board is looking for or if they would like more. Mr. Stout goes on to discuss the differences between FBO management of airports versus publicly owned and managed airports specifically in the cases of the four studied airports, and their operating costs and revenues. Mr. Stout states that his belief is that an FBO set-up is a better situation when it is done right.

Bob Sargis states that he thinks the board will need help identifying an appropriate business model for this project.

Bill Stout states that these airports aren't necessarily focusing on profit but rather to simply hopefully provide a service and break even.

Chairman Westbrook states that the overarching goal of the airport is not going to be to make a profit, but rather economic development. He also notes that this information is valuable as they move forward to future steps involving identifying what the "recipe for a successful airport is", and at that point the board will make decisions about these issues. He states that as the board moves closer to site selection they may ask for more specific information.

Mr. Stout states that many airports are doing management studies focusing on profit maximization and that the information can go into much greater detail if necessary and that fees regarding fuel change quite often, and it is difficult to make large profits from fuel sales.

Dr. Clark - asks for a definition of the term output and the term earnings?

Mr. Stout states that output is the revenue generated from all of the services and intermediate goods, and all aviation related items. Earnings are wages and salaries specifically.

Chairman Westbrook asks that in the future the consultants can prepare a detailed update for the board to explain where they are at in the process.

Mr. Stout states that they will provide invoices. He also states that the introduction is complete, as well as the inventory and the forecast for aviation demand, facility requirements are also complete, and currently they are at potential site identification.

New Business

Chairman Westbrook states that the board had been discussing setting up a visit with a similar airport. He states that the board has decided to wait on visiting Georgetown Municipal Airport until they get further along the site selection process.

A motion is made by Alex Babey and seconded by Dr. Clark to go into executive session.

Executive Session: Per KRS 61.810 (b) regarding the acquisition or sale of real property.

- *The board went into closed session*

Schedule of Next Meeting:

The next meeting has been scheduled for August 1, 2007 at 4:30 PM. It will be held in the second floor conference room of the Oldham County Fiscal Court Building.

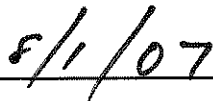
Meeting adjourned:

A motion is made by Bob Sargis and seconded by Alex Babey to adjourn the meeting.

The meeting was adjourned at 6:14 PM.



Dr. Tom Clark, Secretary
Oldham County Airport Board



Date Approved